

Home Insurance Sales Consultant



Salary:	£27,000 to £30,000 DOE + bonus (uncapped) + benefits
Location:	Ringwood, Hampshire
Closing Date:	26 th April 2024
Working Patterns:	Full time Mon - Fri

This vacancy is a full-time permanent vacancy with hybrid working available after satisfactory training period.

As a professional business in a regulated environment, we take the safeguarding of our customers and colleagues seriously. Therefore, any job offer is conditional upon satisfying requirements of preemployment screening. This includes Identity, Eligibility to work in the UK, Criminal records and adverse financial history checks.

About Intelligent Insurance

Intelligent Insurance provides specialist non-standard home Insurance to customers who typically have very complex home insurance requirements and have difficulty obtaining competitive cover elsewhere. Now one of the largest brokers in the non-standard market, the company has gone from strength to strength with a strong online presence building an enviable reputation for our quality of service.

The Role

We are looking for a switched-on result driven Sales Consultant who would love to join a thriving home insurance operation based in Ringwood, Hampshire. You'll be a member of a newly formed small team and be responsible for the delivery of the sales and income targets for activity that is generated from our direct sales channels. Customers contact us through our website to get home insurance cover, and you will be responsible for following up these enquiries in an efficient manner and delivering the exceptional service levels that we are known for.

This is a great time to join the team as we are a growing business with exciting plans for the future.

Key Responsibilities

- **Sales**
To drive and deliver sales targets for our direct channel. You should be a great communicator with a professional and persuasive approach, effective at objection handling and outbound calling

- **Ensuring compliance during all communications and processes**

Understanding your responsibilities to ensure Intelligent Insurance continually complies with regulations and treats customers fairly

About you

- A minimum of 2 years insurance sales experience, home insurance would be an advantage
- Strong sales skills with the ability to convert an opportunity and provide a suitable product to the customer
- Highly organised and multi skilled
- Goal driven
- Team player with good clear verbal communication
- Motivated